

Massachusetts Division of Insurance  
Annual Report of Membership  
in Small Group Health Insurance Plans <sup>1</sup>  
as of December 31, 2006

	<b>COVERED LIVES HEALTH MAINTENANCE ORGANIZATIONS (WITH 2006 MEMBERSHIP ACCORDING TO 2006 ANNUAL REPORTS)</b>	<b>ANNUAL 2005 COVERED LIVES <sup>1</sup></b>	<b>ANNUAL 2006 COVERED LIVES</b>	<b>2005 - 2006 CHANGE COVERED LIVES</b>	<b>2005 MARKET SHARE</b>	<b>2006 MARKET SHARE</b>
<b>1</b>	<b>Aetna Health Inc.</b>	1,667	1,580	(87)	0.2%	0.2%
<b>2</b>	<b>Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. <sup>2</sup></b>	304,587	372,752	68,165	40.1%	45.1%
<b>3</b>	<b>ConnectiCare of Massachusetts, Inc.</b>	6,426	6,994	568	0.8%	0.8%
<b>4</b>	<b>Fallon Community Health Plan, Inc.</b>	35,037	32,899	(2,138)	4.6%	4.0%
<b>5</b>	<b>Harvard Pilgrim Health Care, Inc.</b>	135,223	146,361	11,138	17.8%	17.7%
<b>6</b>	<b>Health New England, Inc.</b>	24,831	27,297	2,466	3.3%	3.3%
<b>7</b>	<b>Neighborhood Health Plan, Inc.</b>	10,744	9,848	(896)	1.4%	1.2%
<b>8</b>	<b>Tufts Associated Health Maintenance Organization, Inc. <sup>3</sup></b>	128,949	112,919	(16,030)	17.0%	13.7%
<b>9</b>	<b>UnitedHealthcare of New England, Inc.</b>	11,642	8,259	(3,383)	1.5%	1.0%
	<b>TOTALS:</b>	<b>659,106</b>	<b>718,909</b>	<b>59,803</b>	<b>86.7%</b>	<b>86.9%</b>

<sup>1</sup> Based on the 2006 Small Group Annual Reports currently on file with the Division.

<sup>2</sup> Formerly a line of business of Blue Cross and Blue Shield of Massachusetts, Inc. ("BCBSMA"). Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. was created as a separate corporate entity for BCBCMA's HMO line of business effective January 1, 2005.

<sup>3</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.